### Schedule 2 FORM ECSRC – OR

(Select One)

171 OUARTERL	Y FINANCIAL REPO	ORT for the pe	riod ended	Septembe	r 30, 2	2018
	on 98(2) of the Securit					
		OR				
TRANSITION	N REPORT	OK				
for the transition	on period from		to			
	on 98(2) of the Securite there is a change in r	,	r's financi	al year)		
Issuer Registration	Number:					
C&W1829K	N002216					
	(Exact name of report	ing issuer as s	pecified in	its charter)		
Cable & Wi	reless (St.Kitts	and Nev	is) Limi	ted		
-	(Territory or j	urisdiction of	incorporation	on)		
St.Kitts & N	evis					
	(Address of p	orincipal execu	itive Office	s)		
(Reporting issuer's	»					
Telephone number	· (including area code):	869-465	-3707			
Fax number:						
		michael	h davie	@cwc.com		_
Email address:		THICHACI.	ii.davis	@CVVC.COIT		-
(Former nam	ne, former address and	former financi	al year, if c	hanged since las	t report)	
•			•		. /	
(1	Provide information stip	pulated in para	graphs I to	8 hereunder)		
	er of outstanding share te of completion of this		the reportin	ng issuer's classe	s of com	mon
	CLASS		NU	JMBER		
	Ordinary shares		33	3,130,418		

CLASS	NUMBER
Ordinary shares	33,130,418

### **SIGNATURES**

A Director, the Chief Executive Officer and Chief Financial Officer of the company shall sign this Annual Report on behalf of the company. By so doing each certifies that he has made diligent efforts to verify the material accuracy and completeness of the information herein contained.

The Chief Financial Officer by signing this form is hereby certifying that the financial statements submitted fairly state the company's financial position and results of operations, or receipts and disbursements, as of the dates and period(s) indicated. The Chief Financial Officer further certifies that all financial statements submitted herewith are prepared in accordance with International Accounting Standards consistently applied (except as stated in the notes thereto) and (with respect to year-end figures) including all adjustments necessary for fair presentation under the circumstances.

Name of Chief Executive Officer:	Name of Director:
David Lake	Osbert Liburd
Signature	Signature
Date 12 NOV. 2018	Date 12 Nov. 2018
Name of Chief Financial Officer: Michael Davis	
AH)	
Signature	_
12/11/2018 Date	

### INFORMATION TO BE INCLUDED IN FORM ECSRC-OR

#### 1. Financial Statements

Provide Financial Statements for the period being reported in accordance with International Accounting Standards. The format of the financial statements should be similar to those provided with the registration statement. Include the following:

- (a) Condensed Balance Sheet as of the end of the most recent financial year and just concluded reporting period.
- (b) Condensed Statement of Income for the just concluded reporting period and the corresponding period in the previous financial year along with interim three, six and nine months of the current financial year and corresponding period in the previous financial year.
- (c) Condensed Statement of Cash Flows for the just concluded reporting period and the corresponding period in the previous financial year along with the interim three, six and nine months of the current financial year and the corresponding period in the previous financial year.
- (d) By way of *Notes to Condensed Financial Statements*, provide explanation of items in the financial statements and indicate any deviations from generally accepted accounting practices.

# 2. Management's Discussion and Analysis of Financial Condition and Results of Operation.

Discuss the reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations during the reporting period. Discussions of liquidity and capital resources may be combined whenever the two topics are interrelated. Discussion of material changes should be from the end of the preceding financial year to the date of the most recent interim report.

The Management's Discussion and Analysis should disclose sufficient information to enable investors to judge:

- 1. The quality of earnings;
- 2. The likelihood that past performance is indicative of future performance; and
- 3. The issuer's general financial condition and outlook.

It should disclose information over and above that which is provided in the management accounts and should not be merely a description of the movements in the financial statements in narrative form or an otherwise uninformative series of technical responses. It should provide management's perspective of the company that enables investors to view the business from the vantage point of management.

The discussion should focus on aspects such as liquidity; capital resources; changes in financial condition; results of operations; material trends and uncertainties and measures

taken or to be taken to address unfavourable trends; key performance indicators; and non-financial indicators.

### General Discussion and Analysis of Financial Condition

Year to date revenue (January to Sept 2018) grew by 1% compared to the same period of the previous year. We continue to see growth in our Enterprise services reflecting growth of 8% over the previous period. While we have been able to increase our customer base on the residential side, revenue per subscriber continues to be a challenge as more customers look to consolidate their spend. Broadband revenue grew year on year by 10% compared to the previous period. However, decline on mobile (-3%) and fixed voice (-3%) offset most of this gain. The introduction of Flow TV to the market in Q4 of 2017 has also contributed significantly to the year on year improvement.

We will continue to invest in our network, which is expected to provide a basis for continued growth across our lines of business. The investment in our network over the past three years has generated growth in our customer base and revenue.

Our ongoing commitment to investing in our network and our products is aimed at continued improvement of our customer experience, which in turn is expected to drive revenue growth across the business. In this regard, we have received positive feedback to FLOW TV since its introduction to our product portfolio in Q4 of 2017.

### Liquidity and Capital Resources

Provide a narrative explanation of the following (but not limited to):

- i) The reporting issuer's financial condition covering aspects such as liquidity, capital resources, changes in financial condition and results of operations.
- ii) Any known trends, demands, commitments, events or uncertainties that will result in, or that are reasonably likely to result in, the issuer's liquidity increasing or decreasing in any material way. If a deficiency is identified, indicate the course of action that the reporting issuer has taken or proposes to take to remedy the deficiency.
- iii) The issuer's internal and external sources of liquidity and any material unused sources of liquid assets.
- iv) Provisions contained in financial guarantees or commitments, debt or lease agreements or other arrangements that could trigger a requirement for an early payment, additional collateral support, changes in terms, acceleration of maturity, or the creation of an additional financial obligation such as adverse changes in the issuer's financial ratios, earnings, cash flows or stock price or changes in the value of underlying, linked or indexed assets.

- v) Circumstances that could impair the issuer's ability to continue to engage in transactions that have been integral to historical operations or are financially or operationally essential or that could render that activity commercially impracticable such as the inability to maintain a specified level of earnings, earnings per share, financial ratios or collateral.
- vi) Factors specific to the issuer and its markets that the issuer expects will affect its ability to raise short-term and long-term financing, guarantees of debt or other commitment to third parties, and written options on non-financial assets.
- vii) The relevant maturity grouping of assets and liabilities based on the remaining period at the balance sheet date to the contractual maturity date. Commentary should provide information about effective periods and the way the risks associated with different maturity and interest profiles are managed and controlled.
- viii) The issuer's material commitments for capital expenditures as of the end of the latest fiscal period, and indicate the general purposes of such commitments and the anticipated source of funds needed to fulfil such commitments.
- ix) Any known material trends, favorable or unfavorable, in the issuer's capital resources, including any expected material changes in the mix and relative cost of capital resources, considering changes between debt, equity and any off-balance sheet financing arrangements.

### Discussion of Liquidity and Capital Resources

The Company utilizes Regional CWC Treasury to manage iour liquidity in order to meet our financial obligations regarding the servicing and repayment of third-party debt and strategic initiatives.

At 30 September 2018, the Company had cash and cash equivalents of \$1.9m. These amounts are highly liquid and are a significant component of the Company's overall liquidity and capital resources. Liquidity forecasts are produced on a regular basis to ensure the utilization of current facilities is optimized, to ensure covenant compliance and that medium-term liquidity is maintained for the purpose of identifying long-term strategic funding requirements.

Year to date capital expenditure was \$3.2m. Projects such as the ECTEL LNP project, which allows customers to enjoy number portability, and The Broadband Revolution project, which enhances the customer experience by increased internet speeds, were the main contributors to the capital spend.

### Off Balance Sheet Arrangements

Provide a narrative explanation of the following (but not limited to):

- i) Disclosures concerning transactions, arrangements and other relationships with unconsolidated entities or other persons that are reasonably likely to materially affect liquidity or the availability of, or requirements for capital resources.
- ii) The extent of the issuer's reliance on off-balance sheet arrangements should be described fully and clearly where those entities provide financing, liquidity, market or credit risk support, or expose the issuer to liability that is not reflected on the face of the financial statements.
- iii) Off-balance sheet arrangements such as their business purposes and activities, their economic substance, the key terms and conditions of any commitments, the initial on-going relationship with the issuer and its affiliates and the potential risk exposures resulting from its contractual or other commitments involving the off-balance sheet arrangements.
- iv) The effects on the issuer's business and financial condition of the entity's termination if it has a finite life or it is reasonably likely that the issuer's arrangements with the entity may be discontinued in the foreseeable future.

None to note as at September 30, 2018.	
	_

### Results of Operations

In discussing results of operations, issuers should highlight the company's products and services, facilities and future direction. There should be a discussion of operating considerations and unusual events, which have influenced results for the reporting period. Additionally, any trends or uncertainties that might materially affect operating results in the future should be discussed.

Provide a narrative explanation of the following (but not limited to):

- i) Any unusual or infrequent events or transactions or any significant economic changes that materially affected the amount of reported income from continuing operations and, in each case, the extent to which income was so affected.
- ii) Significant components of revenues or expenses that should, in the company's judgment, be described in order to understand the issuer's results of operations.
- iii) Known trends or uncertainties that have had or that the issuer reasonably expects will have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.
- iv) Known events that will cause a material change in the relationship between costs and revenues (such as price increases, costs of labour or materials), and changes in relationships should be disclosed.
- v) The extent to which material increases in net sales or revenues are attributable to increases in prices or to increases in the volume or amount of goods or services being sold or to the introduction of new products or services.
- vi) Matters that will have an impact on future operations and have not had an impact in the past.
- vii) Matters that have had an impact on reported operations and are not expected to have an impact upon future operations
- viii) Off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships that have or are reasonably likely to have a current or future effect on the registrant's financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.
- ix) Performance goals, systems and, controls.

## Overview of Results of Operations

ė	
	Year to date revenue (January to September 2018) grew by 1% compared to the same prior year period. Much of this growth is attributable to the Flow TV revenue stream introduced in Q4 of 2017. Improvement in Broadband revenue also delivered year on year growth however, decline on fixed voice and mobile offset most of this gain.
	We will continue to invest in our network, which is expected to provide a basis for continued growth across our lines of business. The investment in our network over the past three years has generated growth in our customer base and revenue.
	Our ongoing commitment to investing in our network and our products is aimed at continued improvement of our customer experience, which in turn is expected to drive revenue growth across the business. In this regard, we have received positive feedback to FLOW TV since its introduction to our product portfolio in Q4 of 2017.

#### 3. Disclosure about Risk Factors.

Provide a discussion of the risk factors that may have an impact on the results from operations or on the financial conditions. Avoid generalised statements. Typical risk factors include untested products, cash flow and liquidity problems, dependence on a key supplier or customer, management inexperience, nature of business, absence of a trading market (specific to the securities of the reporting issuer), etc. Indicate if any risk factors have increased or decreased in the time interval between the previous and current filing.

As we operate in a hurricane zone, we are susceptible to damage from major weather systems, such as Hurricanes Irma and Maria that impacted the islands of BVI, Dominica, Anguilla and Turks & Caicos in 2017. To mitigate this, we perform regular risk assessments. In addition, we invest in standby power plants to mitigate certain risks associated with these types of natural disasters.

Other business risks such as liquidity and those associated with suppliers are mitigated by leveraging our parent company's purchasing power. Key supplier relationships are actively managed.

We have not seen a change in any risk factor during the year and do not foresee an imminent risk to our operations for the foreseeable future other than the risk natural disasters pose to our business and customers, which is outside of our control.

### 4. Legal Proceedings.

A legal proceeding need only be reported in the ECSRC – OR filed for the period in which it first became a reportable event and in subsequent interim reports in which there have been material developments. Subsequent Form ECSRC – OR filings in the same financial year in which a legal proceeding or a material development is reported should reference any previous reports in that year. Where proceedings have been terminated during the period covered by the report, provide similar information, including the date of termination and a description of the disposition thereof with respect to the reporting issuer and its subsidiaries.

None to note.		
5		

### 5. Changes in Securities and Use of Proceeds.

(a) Where the rights of the holders of any class of registered securities have been materially modified, give the title of the class of securities involved. State briefly the general effect of such modification upon the rights of holders of such securities.

Not applicable	

(a)		Where the use of proceeds of a security issue is different from that which is stated the registration statement, provide the following:
	•	Offer opening date (provide explanation if different from date disclosed in the registration statement)  Not applicable
		Offer closing date (provide explanation if different from date disclosed in the registration statement)  Not applicable
	•	Name and address of underwriter(s)  Not applicable
	•	Amount of expenses incurred in connection with the offer  Not applicable  Net proceeds of the issue and a schedule of its use
		Not applicable
	•	Payments to associated persons and the purpose for such payments  Not applicable
(c)		Report any working capital restrictions and other limitations upon the payment of lividends.
No	t ap	plicable

6. Defaults upon Senior Securi	ities.
--------------------------------	--------

(a) If there has been any material default in the payment of principal, interest, a sinking or purchase fund instalment, or any other material default not satisfied within 30 days, with respect to any indebtedness of the reporting issuer or any of its significant subsidiaries exceeding 5 per cent of the total assets of the reporting issuer and its consolidated subsidiaries, identify the indebtedness. Indicate the nature of the default. In the case of default in the payment of principal, interest, or a sinking or purchase fund instalment, state the amount of the default and the total arrears on the date of filing this report.

been any other material delinquency not satisfied within 30 days, give the title the class and state the amount and nature of the arrears or delinquency.	been any other material delinquency not satisfied within 30 days, give the title of	Not app	plicable
		(b)	been any other material delinquency not satisfied within 30 days, give the title of
Not applicable		Not a	No.

### 7. Submission of Matters to a Vote of Security Holders.

If any matter was submitted to a vote of security holders through the solicitation of proxies or otherwise during the financial year covered by this report, furnish the following information:

(a) The date of the meeting and whether it was an annual or special meeting.

Not applicable				

(d) A description of the terms of any settlement between the registrant a participant.  Not applicable  (e) Relevant details of any matter where a decision was taken otherwise meeting of such security holders.	
participant.	and any oth
participant.	and any oth
	and any oth
Not applicable	
A brief description of each other matter voted upon at the meeting an of the number of votes cast for or against as well as the number of a to each such matter, including a separate tabulation with respect to for office.	bstentions a

### 8. Other Information.

The reporting issuer may, at its option, report under this item any information, not previously reported in a Form ECSRC – MC report (used to report material changes), with respect to which information is not otherwise called for by this form, provided that the material change occurred within seven days of the due date of the Form ECSRC-OR report. If disclosure of such information is made under this item, it need not be repeated in a Form ECSRC – MC report which would otherwise be required to be filed with respect to such information or in a subsequent Form ECSRC – OR report.

Not applicable		
	2000-20	100

# Cable & Wireless (St. Kitts & Nevis) Limited Statement of Profit or Loss and Other Comprehensive Income For the period ended Sept 30, 2018 (Expressed in thousands of XCD)

	2018	2017	2018	2017
	Unaudited	Unaudited	Unaudited	Unaudited
	Results	Results	Results	Results
	July-Sept	July-Sept	Jan-Sept	Jan-Sept
Revenue	19,310	20,425	60,102	59,753
Operating costs before depreciation and				
amortisation	(11,014)	(11,932)	(32,990)	(33,336)
Depreciation	(2,319)	(2,083)	(6,669)	(6,578)
Amortisation	(14)	(25)	(55)	(77)
Operating profit before exceptional items	5,963	6,385	20,388	19,762
Operating exceptional items	(56)	(21)	(163)	(54)
Operating profit after exceptional items	5,907	6,364	20,225	19,708
Finance income	116	73	156	73
Finance expense	(150)	(78)	(318)	(105)
Profit before income tax	5,873	6,359	20,063	19,676
Income tax expense	(1,777)	(1,499)	(7,274)	(7,430)
Profit for the year being total comprehensive income for the year	4,096	4,860	12,789	12,246

## Cable & Wireless (St. Kitts & Nevis) Limited Statement of Financial Position As at 30 Sept 2018

(Expressed in thousands of XCD)

	2018 Unaudited	2017	
	Results	Audited	
	Sept	Dec	
Assets			
Non-current assets			
Intangible assets	149	204	
Property, plant and equipment	79,157	82,656	
Prepayments I.C.	701 8		
Deferred tax asset	24		
•	80,031	83,730	
Current assets			
Trade and other receivables	13,767	12,362	
Inventories	875	903	
Cash and cash equivalents	1,889	2,995	
Due from related parties	61,244	41,233	
	77,775	57,493	
Total assets	157,806	141,223	
Liabilities			
Current liabilities			
Trade and other payables	16,000	15,311	
Due to related parties	10,379	6,648	
	26,379	21,959	
Non-current liabilities			
Provisions	2,099	2,492	
Deferred tax liability	6,114	6,080	
	8,213	8,572	
Net Assets	123,214	110,692	
Equity			
Share capital	33,130	33,130	
Share premium	3,009	3,009	
Revaluation Reserve	265	102	
Reserves	86,810	74,451	
Total equity	123,214	110,692	

## Cable & Wireless (St. Kitts & Nevis) Limited **Statement of Cash Flows** For the period ended Sept 30 2018 (Expressed in thousands of XCD)

	2018 Unaudited Results	2017 Unaudited Results	2018 Unaudited Resuits	2017 Unaudited Results
	July-Sept	July-Sept	Jan-Sept	Jan-Sept
Cash flow from operating activities		<del></del>		
Profit before Income tax for the year	5,873	6,359	20,063	19,676
Adjustments for:				
Depreciation	2,319	2,083	6,669	6,578
Amortization	14	25	55	77
Finance Income	(116)		(156)	(73)
Finance Expense	150	78	318	105
Operating cash flows before working capital changes	8,240	8,472	26,949	26,363
Changes in working capital				
Decrease/(Increase) in inventories	28	405	28	(310)
Decrease/(Increase) in trade and other receivables	(1,405)	(3,092)	(1,405)	(5,077)
Decrease/(Increase) in prepayments non-current	169	(133)	169	151
Decrease/(Increase) in due from related party balances	(6,356)	(104,486)	(16,971)	(109,768)
(Decrease)/Increase in due to related party balances	3,731	(2,145)	3,731	(4,152)
(Decrease)/increase in trade and other payables	(129)		380	108,204
(Decrease)/increase in provisions and other operating activities	(393)	-	(393)	(464)
Cash generated from operations	3,886	1,145	12,488	14,947
Interest paid	(150)	(78)	(318)	(105)
Interest received	116	73	156	73
Income tax paid	(1,853)	(2,700)	(10,262)	(6,296)
Net cash from operating activities	1,999	(1,560)	2,064	8,619
Cashflows used in investing activities				
Purchase of property, plant and equipment	(857)	(573)	(3,170)	(6,457)
Net cash used in investing activities	(857)	(573)	(3,170)	(6,457)
Cash flows from financing activities				45.545
Dividends paid		(754)		(3,313)
Net cash used in financing activities	-	(754)		(3,313)
Net increase/(Decrease) in cash and cash equivalents	1,142	(2,887)		
Cash and cash equivalents at beginning of the period	747	2,908	2,995	1,172
Cash and cash equivalents at the end of the period	1,889	21	1,889	21